



Matthew Sullivan CCIM

MANAGING DIRECTOR, PRINCIPAL



Central Florida

matt.sullivan@colliers.com

EDUCATION AND QUALIFICATIONS

Florida State University
Bachelor of Arts, 1986
Real Estate / Economics

Commercial Investment
Real Estate Institute, 1998

AFFILIATIONS AND MEMBERSHIPS

CCIM

CIREI

ICSC

CONTACT DETAILS

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Colliers International
622 East Washington Street
Suite 300
Orlando FL 32801

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AREA OF EXPERTISE

Matthew Sullivan joined Colliers International Central Florida in 2001 as Managing Director in Orlando. He has been active in commercial real estate brokerage for over 20 years. His primary focuses are industrial transactions as well as managing the Orlando office operations by providing leadership, sales management and his expertise of the Central Florida Market.

PROFESSIONAL ACCOMPLISHMENTS

- Top 10 Producer - 2009, 2008, 2007
- Largest Industrial Sale-User - 2009, 2007
- NAIOP Industrial Broker of the Year (3rd) - 2009
- CCIM Largest Industrial Lease - 2009
- Largest Industrial Sale-Investment - 2008
- CCIM Largest Industrial Sale - 2008
- Largest Office Lease - 2006

BUSINESS AND EDUCATIONAL BACKGROUND

Matt was previously President of The Sullivan Group in Orlando, Florida and was responsible for all corporate activities, including, but not limited to directing the brokerage, leasing, management and development activities. The brokerage company specialized in the sales and leasing of commercial, office and industrial properties as well as vacant land. He is actively involved in the development and ownership of commercial properties throughout Central Florida. Currently, Matt has in excess of \$20,000,000 worth of projects in various stages of development. Concentrating in value-added type projects, Matt acquires existing properties and through the management and leasing expertise, creates value for himself and his investors

COMMUNITY INVOLVEMENT

Windermere Town Council 2004-2006

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DCT INDUSTRIAL



ColonyRealty Partners



REPRESENTATIVE CLIENTS AND PROJECTS

Goodyear Tire & Rubber	Owner/User Sale	292,869 SF
Office Depot	Landlord Representation	252,000 SF
Justine Realty	Investment Sale	215,900 SF
Sunoco Products	Tenant Consulting	215,000 SF
H&B Trading LLC	Tenant Representation	86,200 SF
Ralph's Transfer	Tenant Representation	71,000 SF
Westye Group	Landlord Representation	63,600 SF
25th Street	Owner/User Sale	52,944 SF
Ace World Wide	Landlord Representation	52,590 SF
The Postcard Factory	Landlord Representation	38,000 SF
Europa Sports Products	Tenant Representation	36,944 SF
Boggy Creek Rd	Owner/User Sale	33,408 SF
Teamwork Labor Services	Tenant Representation	33,280 SF
North Goldenrod Rd	Investment Sale	28,860 SF
United Electrical Sales	Tenant Representation	26,112 SF