



# Wilson McDowell, CCIM

DIRECTOR, INDUSTRIAL SERVICES



Central Florida

[wilson.mcdowell@colliers.com](mailto:wilson.mcdowell@colliers.com)

## EDUCATION AND QUALIFICATIONS

Davidson College  
Bachelor of Arts, 2004  
Economics

## AFFILIATIONS AND MEMBERSHIPS

CCIM

ULI

NAIOP

MACF

## CONTACT DETAILS

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DIR +1 407 362 6143  
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Colliers International  
622 East Washington Street  
Suite 300  
Orlando, Florida 32801

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## AREA OF EXPERTISE

Wilson joined Colliers International Central Florida in 2005 as an Industrial Specialist concentrating on the sales and leasing of industrial real estate in Central Florida. Wilson specializes in representing both Tenants and Landlords in the disposition and lease of existing facilities, site selection for new locations, consulting on current real estate assets, and assisting industrial real estate users and investors with development strategies.

Wilson teams up with Matt Sullivan to create the Central Florida Industrial (CFI) Team; together they are a team of the most dynamic industrial real estate specialists in Central Florida who offer superior market knowledge and a growing desire to exceed your expectations. As an extension of your organization, operating with the utmost integrity, we leverage our experience and global reach to add real tangible value to your industrial real estate transactions. The CFI Team delivers on our commitments by fully researching your options in the market, understanding your specific goals and creating customized opportunities for your business. Whether buying, selling or relocating, we provide a complete range of client services by combining our global capabilities with unparalleled local market savvy.

## BUSINESS BACKGROUND

Wilson has been involved in over \$150 Million worth of sales and leases of industrial property in the Central Florida market since 2005, which equates to over 3 million square feet and over 200 transactions. He currently shares responsibility for the leasing and sales of over 3 million square feet of existing industrial product and another 3.5 million square feet of future development. Wilson takes pride in understanding his clients' needs and being able to provide proven market solutions.

## COMMUNITY INVOLVEMENT

NAIOP Developing Leaders - Treasurer  
CCIM - Member  
YMCA - Youth Coach  
SOYFA - Pop Warner Coach

## PROFESSIONAL ACCOMPLISHMENTS

- Top 10 Producer - 2009
- Largest Industrial Sale-User - 2009, 2007
- NAIOP Industrial Broker of the Year - 2009 (3rd Place)
- Largest Industrial Lease - CCIM 2009
- Largest Industrial Sale-Investment - 2008
- Largest Industrial Sale - CCIM 2008
- Star Powered Performance - 2006

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INDUSTRIAL SPECIALIST

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DCT INDUSTRIAL



ColonyRealty Partners



## REPRESENTATIVE CLIENTS AND PROJECTS

Goodyear Tire & Rubber	Owner/User Sale	292,869 SF
Office Depot	Landlord Representation	252,000 SF
Justine Realty	Investment Sale	215,900 SF
Sunoco Products	Tenant Consulting	215,000 SF
H&B Trading LLC	Tenant Representation	86,200 SF
Ralph's Transfer	Tenant Representation	71,000 SF
Westye Group	Landlord Representation	63,600 SF
25th Street	Owner/User Sale	52,944 SF
Ace World Wide	Landlord Representation	52,590 SF
The Postcard Factory	Landlord Representation	38,000 SF
Europa Sports Products	Tenant Representation	36,944 SF
Boggy Creek Rd	Owner/User Sale	33,408 SF
Teamwork Labor Services	Tenant Representation	33,280 SF
North Goldenrod Rd	Investment Sale	28,860 SF
United Electrical Sales	Tenant Representation	26,112 SF